

Your Name

Street Name

Your Town, ST 12345

Home: 123-456-7890

Cell: 789-045-6123

name@yourservice.com

Summary:

Extensive experience in the XXXXXXXX industry in key sales, marketing, manufacturing, and engineering positions, building a record of significant contributions that include :

- Ranking in the top 1 per cent of a 400 -person sales organization
- Initiation of a division restructuring that resulted in achieving XX% sales growth in 2004
- Recognized as No. 1 Sales Manager In North America in 2003 For Highest Sales Growth and Highest Per Cent Profitability

Professional Experience:

COMPANY NAME

2000 – Present

National Sales Manager

2003 – Present

Responsible for all sales activities throughout the US for xxxxxxxx products sold through manufacturers reps. Manage a team of X# Regional Sales Managers and Y# Applications Engineers selling process capital equipment into markets that include power generation, oil & gas, semiconductor, food & beverage, and pulp & paper.

- Implemented sales plan that has led to increased sales of XX% over the past two fiscal years.
- Introduced sales force training for enhanced product knowledge and presentation.
- Secured largest account in company history with XXXXXXXX.

Eastern Regional Sales Manager

2000 – 2003

Managed a network of manufacturers' reps in 18 state region.

Secured company's first million-dollar account to supply technologically improved products vital to the production of semiconductor chips.

- Solved major customer need for product to clean sterile production area. Interfaced with engineers and in-house product managers to design special product for this purpose.
- Developed sales plan to provide region with optimum coverage. Sales increased \$2.4 million over three years.
- Instituted the design and availability of sales brochures covering vital product information that became standard for US sales operations.

COMPANY NAME

1995 – 2000

Regional Sales Manager

Responsible for all sales activities throughout New England dljfff ;lsdjfjsdj ladfldjd. Ldlfjsaldfj alkfldsjf dlfdslfjsd alsfjdlfj fljd ldfjsalfjl ldsfjdsfj fljsdf. Aldfjlsdjfd aldfdjlklk fkjdf fdj lklfdldfj.

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COMPANY NAME

1990– 1995

Regional Sales Engineer

1992 – 1995

Responsible for lksdfj epoer kljo fjldjfpig fjlj ljfljflj. fff ;lsdjfjsdj ladfldjd. Ldlfjsaldfj alkfldsjf dlfdslfjsd alsfjdlfj fljd ldfjsalfjl ldsfjdsfj fljsdf. Aldfjlsdjfd aldfdjlklk fkjdf fdj lklfdldfj.

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Applications Engineer

1990 – 1992

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Education:**YOUR COLLEGE/UNIVERSITY*****BS Chemical Engineering*****Professional Affiliations:**

International Society for Pharmacoepidemiology (ISPE)

Water Environment Federation (WEF)

American Water Works Association (AWWA)

Water Quality Association (WQA)

Other Interests/Activities:

Board of Directors – Your Town’s Soccer Club

Enjoy playing golf and reading

Head Coach - Travel Soccer Team

Coach - Boys Baseball