



**JEFF SMITH & ASSOCIATES, INC.**  
MATCHING TALENT WITH OPPORTUNITY

## COMPLETED SEARCHES

### LIFE SCIENCES

**Account Manager** – Bioprocess Equipment  
**Account Manager** – Cell Culture  
**Applications Engineer** - Biopharm  
**Automation/Controls Engineer**-Bioprocess  
**Business Development Manager**-Downstream  
**CEO** – Biopharmaceutical Filtration/Separations  
**Field Marketing Manager** – Filtration  
**Global Strategic Account Manager** – Bioprocess  
**Key Account Manager** - Biopharm  
**Market Development Manager** – Bioprocess  
**Process Engineer**-Downstream Processing  
**Product Manager** – Single-Use Systems  
**Sales Development Manager** - Purification  
**Sr. Technical Sales Engineer** - Bioprocess  
**VP, Global Marketing** – Biopharm

### WATER/WASTEWATER

**Applications Engineer**-Water Systems  
**Area Sales Manager** – Water Disinfection  
**COO** –Water Purification (Start-up)  
**Director, Business Development**-Water Systems  
**Director of Engineering**-Water Systems  
**Director, Technology & Engineering** - Water  
**Eastern Sales Manager**- Municipal Systems  
**Field Service Engineer**-Ozone Water Systems  
**Field Service Technician**-Industrial/Municipal  
**GM, Asia/Pacific** – Industrial/Municipal  
**Market Development Manager**-Chemicals  
**Regional Sales Engineer** – Industrial Systems  
**Sales Engineer**-Instrumentation & Equipment  
**Sr. VP Sales & Marketing** – Wastewater  
**Western Sales Engineer** – Centrifugal Pumps

### FILTRATION/SEPARATIONS

**Account Manager** – Industrial Filtration  
**Account Manager** – Membrane Filtration  
**Applications Engineer** – Membrane Filtration  
**Area Sales Manager** - Disinfection  
**Business Development Manager** – Air Filtration  
**Eastern Regional Sales Manager** – Membranes  
**Field Applications Specialist** - Filtration  
**International Sales Manager** – Liquid Filtration  
**Key Account Manager** - Membranes  
**R&D Scientist**-Membrane Development  
**Sales Development Manager** – Purification  
**Sales Manager** – Food & Beverage  
**Sales Representative** – Membrane Filtration  
**Sr. Principal Engineer** –Air Filtration  
**Territory Manager** – Centrifuges